



# *the* **Beattie Times**



## **Inside this issue:**

**2/3** **Message from the CEO**



**4 IT News**

Intranet in trialling phase

**5 From the World of Netball**

**6 Health & Wellbeing Corner**

**7 A Thank You Note**  
to the BT Workshop

**8 Cyber Security**

**Health & Safety Corner 9**

**What's new at BT 10/11**

**Services Update—Solas Regulation 13**

**Preferred fuelling locations 14/15**



**Sustainability @ BT 16/17**

**This & That 18/19**

BT Crossword and more



## Message from the CEO

### Innovation—Resilience—Growth



Welcome to the 13<sup>th</sup> edition of the BT Times. We start the new financial year with no shortage of challenges, but better placed than ever to continue to build BT

Transport & Logistics to become a preferred supplier of transport and logistical services in Australia and internationally with our preferred partners.

Equally important, we continue our focus on being a preferred employer in the transport and logistics industry. The fact that the Beattie Group continues to thrive amidst these difficult trading times is a statement in itself of the company's resilience, and it is a testament to the hard work of our people as a team driving a common outcome.

Firstly I am proud to confirm we have retained our ISO 9001, 14001, 4801 accreditations, Bechtel A+, CSG Level 1, and NHVAS, and gained our BFM and CM3 accreditations this year. We have also renewed all commercial contracts with our key clients that fell due for renewal this year and have been invited to participate in 2 key national tenders.

We have had many firsts this financial year; a fire in our Adelaide facility, striking of new relationships with commercial partners, delivering innovative solutions to our key client partnerships and successfully entering new market places.

In May this year we had an unfortunate incident where our Adelaide operational facility had a fire which gutted the entire operational department and knocked out our in house servers. Testament to our operational team and the "Can Do" culture of the entire company there was no disruption of service to our customers or operation; in fact most customers were not aware of any incident at all. Although the fire was an unfortunate incident it confirmed that all the contingencies we have in place to prevent

any business disruption worked as planned. This is a good outcome for our business and means peace of mind for our customers, knowing that we have robust plans and backup systems ensuring business interruption internally and externally is minimised.

Earlier this financial year we formed

**While innovation has increasingly become the catch word for almost every company, old age or new age, what started as a differentiator has now become common place.**

strategic relationships with Award Logistics in Perth and more recently with TLC in Darwin. Awards Logistics and BT share the same facility in WA, working as one to deliver benefit to both companies, whilst TLC and BT are working closely in Darwin where there are many exciting opportunities at our door step (watch this space for further updates). We are pleased to announce the creation of the new transport company called LDJ Logistics which will focus on the tautliner market. The Beattie Transport Group has established LDJ Logistics Pty Ltd by acquiring some of the assets of LDJ Interstate Pty Ltd and LDJ Southcoast Pty Ltd. BT has also employed some of the former employees of the LDL Interstate Pty Ltd and LDJ

Southcoast Pty Ltd, including Leo De Jong who will be based at the depot at 25 Sharp Court Cavan SA 5094. LDJ Logistics has as a core value of providing and achieving excellent results for customers, with an emphasis on safety, honesty and integrity underpinned by the "Can do" culture. We have also add-

ed sideloaders to our fleet in response to our customers' changing needs where we can now offer a complete service from ship's hook to the customer's door.

We have also started to realise our goal as a supplier to the defence sector working again with partners to deliver a number of very large projects, particularly in the quarters of April, May and June of this year, with many more confirmed for the coming year. Looking forward, in the new financial year we expect a number of exciting ventures to be finalised further, expanding our offerings and footprint to our customers and providing further opportunities for our staff and contractors.

With our expansion we will be

without **change** there is no innovation, creativity, or incentive for **improvement**.

Those who **initiate** change will have a better opportunity to **manage** the change that is **inevitable**.

—William Pollard



It is not the strongest species that survive, nor the most intelligent, but the ones most responsive to *change*.

-Charles Darwin



welcoming new employees to our company as we continue to grow and I hope that all new employees find their work home at BT a happy one, and that our committed employees make all newcomers feel welcome.

While innovation has increasingly become the catch word for almost every company, old age or new age, what started as a differentiator has now become common place. As the world of business becomes more and more complex, both on the side of opportunity as well as threat, innovation will increasingly become the table stakes for BT to survive and grow, in other words to become sustainable. To do this, innovation will need to be widespread and deeply embedded in our company.

I believe we are well on our way; at BT, innovation is understood and executed based on our culture, capability and the market place. Demonstration of this in the last 12 months can be seen in the transportation of building modules on the rail, the first to engineer a load restraint system for 20 m pipe on the rail, successfully moving over 100 loads, and the engineering of a load restraint system for the solar farm where we reduced the number of loads required by 50% whilst improving safety during transit, loading and unloading, to mention a few.

You would all agree that coded in the

***BT has a long-standing heritage of commitment to excellence, leadership and innovation. These are attributes that have served us well through more than 40 years of business, and they will continue to serve us in the future.***

culture of our company is the need to always redefine the rules of the game, and to do so with the customer rather than the competition in mind." This "Can Do" culture and our drive to continue to improve and provide innovative solutions based services will see us continue to outpace our competition.

BT has a long-standing heritage of commitment to excellence, leadership and innovation. These are attributes that have served us well through more than 40 years of business, and they will continue to serve us in the future.

I believe that success for both the employee and the company is determined by employees' ability to deliver quality services and innovative solutions. The higher the service standard we deliver and the more innovative we become, the greater the benefits for the company, our customers and employees. Every person's job is important; not only to their own success, but also to the success of every other person at BT. I urge all employees to look at their jobs objective-

ly for opportunities to save work, cut out waste and improve quality and I welcome all employee suggestions for improvement, wherever that may be.

We are one company and one people, dedicated to doing one job: The combination of continuing innovations, quality services, lean thinking, and a strong corporate family structure, coupled with BT's outstanding people, holds the promise of a bright future.

Being at the helm of the Beattie Transport Group is both a privilege and a great responsibility which I am determined to make the very best of in the upcoming year. With our strong, motivated team working together and with a clear strategy I am extremely confident we will make our goals happen.

Again with the input of our team our marketing manager has put together another excellent edition of the Beattie Times. Enjoy the read and remember the Beattie Times is *your* magazine, so please continue to send your stories and ideas to Annie for the next edition.

Phillip Mills, CEO



Tough times don't last.  
Tough *people* do.



## Moving Interstate



These parts of gas power stations were located at Highbury and Tea Tree Gully, before being relocated to Appin in NSW. They use the methane gas that is created at waste dumps to power the engines to create electricity. The sites we are taking these from are old dumping sites that don't produce enough methane anymore to keep the plants running so they are being moved to sites in NSW where they can be better utilised.

## IT News—BT Intranet

### File Sharing System for Compliance is currently being trialed

Innovative changes are taking place in BT's IT department: Our intranet is taking shape with Compliance being the first department to trial the new file sharing system. With final tweaks being made behind the scenes, the compliance team has started uploading files that will be accessible from anywhere at any time to our staff and contractors.

**File**

**Sharing**

**System**

[www.bttransportlogistics.com.au/login](http://www.bttransportlogistics.com.au/login)

The new file sharing system will make documents available to relevant groups of stakeholders, ensuring that everyone can always access the most up-to-date files whenever they need to.

In the compliance section, employees and contractors will find documents organised by categories such as Forms, Vehicles and Reports. Furthermore, there is a notice-board where alerts will be posted. While certain folders will only grant viewing ac-

cess, others may enable users to upload their own files.

While the system is getting started with compliance, it can be extended to other departments. During the trial phase we will obtain feedback from various user groups to help us optimise the platform so that all stakeholders will benefit.

The intranet can be accessed via the website login section where the Online Induc-

tion Portal and Incident & Hazard Report Form can currently be found. While these two sections can be entered without a BT username and password, users need to have such login credentials to access the file sharing system.

Once the system is trialled and ready to be rolled out, IT will set up accounts for all users and inform them what they need to do in order to gain access.



## News from the World of Netball

By Kailah Greenwell (Contax Netball player sponsored by BT)

Sponsors are an important part of a player; they play a crucial role of financial & logistical support. I have been so fortunate to have the support of BT Transport & Logistics based at Cavan, South Australia.

They have supported me since 2012. Without their involvement and generosity, I would not be able to aim high and reach my potential. Thank you again for your generous and continuous support over the past 4 years.

### Contax State League 2016

Contax Premier League are currently sitting 2nd on the ladder with 8 wins and 2 losses – it certainly has been an “up and down” start to our season but we can see the hard work, game smarts and the Can do attitude of the players starting to come together as we work on new partnerships and consistency over 4 quarters.

Off the field, the Premier League Squad have been just as busy in their community. Liesel Dunstan and Imogen Abernethy participated in a training session facilitated by Netball SA with the C6 (disability team) teams including our very



5

### SPNC—Premier Division Top 4

RANK	TEAM	P	W	D	L	F	A	POINTS	PTS RATIO	%
1	 Matrics	10	9	0	1	637	399	18	1.80	159.65
2	 Contax	10	8	0	2	613	441	16	1.60	139.00
3	 Newton Jaguars	10	6	0	4	548	526	12	1.20	104.18
4	 Phoenix	10	5	0	5	497	473	10	1.00	105.07

own Contax team. We also supported the Motor Neurone Disease Association with the “Walk to D-Feet MND” on Sunday 1 May – a cause very close to our hearts who recently took the life of a beautiful lady and wonderful Contax Club Person and Life Member, Lorraine Obst RIP.

A quote used for our last Premier League game: “BETTER is not an accident STRONGER is not a gift FASTER is not a coincidence IT’S A CHOICE” Let’s all make good choices in the season ahead!

### Some facts about Kailah



Height **178 cm**

Positions **WD/GD/GK**

Age started playing **7**

SPNC Team History

**Contax Premier League**

State Team Honours

**U/12 2006**

**U/15 2008 & 2009**

**U/17 2011**

**U/19 2013**

Career highlights

**2013 National Champions**

**Premiership for Contax 2012, 2013 and 2015**







# Health & Wellbeing Corner



Wellbeing and **Motivation**

Health and wellbeing play a key role in keeping employees motivated. Only how does it work the other way around? We've probably all had a moment at some stage in our lives where we decided to look after ourselves better. But often following through with these plans turns out to be more difficult than anticipated, so in this issue we look at how to stay motivated when it comes to healthy eating.

It's easy to fall back into bad habits:

Whatever you are craving, there's usually an abundance of quick eats readily available, many of them around the clock. But just how much or how little goodness would you expect in, say, an all-day breakfast item for two bucks?

Then again, with everything life throws at you, coming home to prepare a healthy, home-cooked meal might not be the first thing on your list, despite all the good intentions. So here are 8 tips from [thankyourbody.com](http://thankyourbody.com) how to stay motivated to eat healthy:

1. Educate yourself—food producers try to lure us in with their commercials and packaging telling us what they sell is healthier than it actually is. Learning what artificial ingredients are and what effects they can have on the body or how pesticides or GMOs can affect our health may be may make you want to change what you eat for good. (It can also get overwhelming and frustrating though—don't overdo it, you shouldn't get afraid of food!)

**2. Make it personal—we are all different, and different things will motivate us. Why do you want to eat better and be healthier? Here are some inspirations:**

- \* Cutting back on health related costs
- \* Having more energy to [play with your kids / walk the dog / go out ...]
- \* Overcoming existing health issues, improving your immune system etc.
- \* Feeling or looking better
- \* Having a positive impact on the environment

Find something that excites you about a real change and focus on that.

3. Stop villainising food—Have you ever turned a food down thinking along the lines of “I shouldn’t” or “it’ll go straight to my hips”? Placing food in ‘good’ and ‘bad’ categories turns on a diet mentality saying what we enjoy makes us fat, sick or unhealthy, making us believe that we need to suffer for our health. For a healthy relationship with food, start by letting go of the idea of forbidden foods and give yourself permission to simply eat food without feeling guilty or ashamed. You might notice that you will actually want to do what makes you feel best; such as eating right most of the time, but enjoy indulgences as well.

4. 80/20 rule—Maintaining a good diet in the long term works better if you permit yourself not to be ‘perfect’: for instance, give yourself permission to eat whatever you want for 20% (of the week, not the day!), and eventually you might notice you’ll get to 90/10 without even trying. Take out the guilt, and let go of the ‘all or nothing’ mentality.

5. Be responsible to someone—If you are used to eating processed foods (which are designed to be addictive), the first weeks or months of transitioning to a new diet can be difficult. Talking to someone about your goals and checking in with them regularly about your progress can make a big difference and help you stay on track.

6. Let go of the diet mentality—Healthy eating should not be considered a diet, but rather a lifestyle. Stay away from plans like ‘eating healthy for 30 days’ or

until you reached your ideal weight; simply eat well. Start slowly, accept setbacks, and remember you don’t have to be perfect. Try gradually easing into a new lifestyle little by little, e.g. if you have veggies, start by having a bite each meal and don’t dive into it if you aren’t ready for it.

**7. Find ‘real’ food that tastes good to you—Don’t buy into the idea that superfoods are the solution to everyone. The mere thought of Kale makes you retch? Don’t despair, there’s plenty of foods that have similar qualities with their fibres, antioxidants, proteins or good fats. Olive oil, tomatoes, berries, nuts, yoghurt, black or green tea—chances are that you already enjoy plenty of ‘superfoods’ (only that they are not in fashion at the moment). Make healthy eating delicious for you and you’ll never want to go back!**

8. Make a plan that fits your lifestyle—There are many things that could be an issue when it comes to healthy eating, such as time, money or skill. Be realistic about what keeps you from sticking to that healthy eating habit and adjust—healthy food does not have to be ‘gourmet’, nor break the bank. And even if you absolutely hate cooking, the Golden M does not have to be your last resort! Generally, you will need to invest either time or money or skill: If time is an issue, buy quality food that’s easily (or already) prepared. If this isn’t an option, you’ll need to invest time (but keeping your meals simple can help).

**These tips were found on [www.thankyourbody.com](http://www.thankyourbody.com).**

## Learning on the Job

### Work experience at BT Adelaide's Workshop

Having experienced staff is a key ingredient to business success. However, everyone has to start somewhere and young people need to somehow gain experience to get started in their chosen careers. At BT, we are aware of how challenging this can be in today's market, and we like to give young people a chance to learn and develop their skills on the job.

We do this in a number of ways, including internships, work placements or traineeships. In doing so, we work together with organisations that bring these young candidates together with potential employers.

One of these organisations is Workskil, and in June we received a thank you note from Mellissa, one of Workskil's Youth Job Coaches, referring to someone who had recently completed his work experience in our Adelaide workshop. We really appreciated this feedback and would like to share it with you here:

Dear Bill and Warren,

I would like to thank you for the opportunity you have provided to Travis in undertaking work experience within BT Transport & Logistics. I thank you both for your time, patience, and support. I know it is not easy having an inexperienced young person on site to watch out for, and not all places provide that opportunity for that reason.

Travis has just informed me he has just gained full-time employment, however not in the mechanical industry. Has this been a waste of time on your behalf you may ask? I think absolutely not. In fact the opposite, it has been a success. Because you provided a young person the opportunity to experience a real live employment environment, you have taught him so many things that have helped him to get this job, and will continue to help him in the future. You have taught him respect, you have taught him responsibility, you have taught him the importance of being part of a team, high standards of OHS, the list goes on.

Travis always spoke so highly of both of you, and others in the workshop. I think it's important for you to know that. So many young people lack positive role models in their lives nowadays, you were important and highly respected employment role models for Travis and he hopes to meet and continue those positive work standards that you have shown and displayed in his own work ethic.

We need more people like you in the work force that give young people a chance.

Once again, I thank you.

Kind regards,

Mellissa



**Sparks of inspiration: Work experience at the BT workshop can be the first step on the career ladder—not only in the mechanical industry.**



#### About Workskil Youth

Workskil Youth is a division of Workskil Australia and has built a reputation as one of the leaders in the provision of youth services in Australia.

Our strong reputation within the sector has supported our growth and enables continued progress and development into the future.

As part of that development we are pleased to be part of Transition to Work, a new Australian Government employment service focussed on getting young people aged 15-20 into employment and education.

We have extensive networks enabling us to work together with organisations to develop, support and implement a range of services and programs across the sector. We aim to support young people in fulfilling their potential; by linking them with learning and earning opportunities, connecting them to their local communities, and supporting them in addressing any challenges they face.

For more information visit [www.workskil.com.au](http://www.workskil.com.au)





## Cyber Security

One of the greatest threats in cybercrime today has actually been around for a long time: Ransomware first appeared in the late 1980s but has evolved greatly since its early days, making it a threat even to the more tech-savvy. Similar to any type of malware, it may come with an email containing a link or an attachment, or make its way into a system through a vulnerability. Without the user even noticing the wheels are set in motion.

Ransomware can limit or prevent users from accessing files or even computers or entire systems, forcing them to pay a ransom—often in the form of untraceable bitcoins—in order to regain access. But even if you pay the ransom, there is no guarantee that you will regain access; after all you are dealing with criminals. Considering the ongoing revolution of this malware, prevention is more important than ever.

No longer only a threat to individuals, cybercriminals now target anyone from small businesses to large corporations and government agencies, infiltrating their systems and asking for ransom in return for decryption.

## ransomware

/ˈrans(ə)mweɪ/

noun

a type of malicious software designed to block access to a computer system until a sum of money is paid.

"although ransomware is usually aimed at individuals, it's only a matter of time before business is targeted as well"

Source: Google

BT Transport & Logistics recently received a ransom note after malware had affected our servers. Following the attack our system was taken down; not, however, awaiting a decryption code from a criminal, but to restore the system from our backups, kept safely on external servers. Nonetheless, although the worst could be

averted, the attack had some disruptive effects on our business and we would like to remind everyone of the importance to stay alert and take necessary precautions when downloading files or opening attachments, always making sure that if we open a file we verify who it is from and that it was intended for us.

As a business, but also as an individual it is important to take steps to be protected from ransomware. We found a helpful infographic and information on the topic in the Ransomware Rescue Plan by Trend Micro, and have included the best practices here. For the full infographic, follow the link underneath the image.



Source: Trend Micro (2016), <http://documents.trendmicro.com/images/TEx/infographics/ransomware-101.jpg>



### General advice

It is becoming very common to receive legitimate looking emails which are in fact SPAM and contain harmful content or links. Common SPAM emails look like they have been sent from companies like Apple, EBay, Australia Post, Facebook etc.

Always be wary of fake emails as many of them look very convincing. Do not open attachments from unexpected emails, not only at work but also privately, and remember to back up your valuable data. Better safe than sorry!



## Health & Safety Corner

At BT, safety is paramount for us. Therefore, we keep track of safety hazards, injuries and near-misses. A Hazard and Incident Report Form is accessible via our website on the Login tab, and our HSE team evaluates these submissions and reports on them on a regular basis.

The two graphs on the right show some of the data that has been collected since 2012/13. As can be seen from the first graph, injuries overall have decreased from an annual combined total of 10 in 2012/13 to 3 in 2015/16. While this is an improvement, we still aim for Zero Injuries in the workplace.

The second graph shows frequency rates for 'lost time injuries' and 'lost time combined' (including medical treatment injuries). The Lost Time Injury Frequency Rate indicates how many such injuries occurred per million hours worked. Statistics for 2012/13 in the Road Freight Transport industry showed a frequency rate for serious claims of 14.5 (Safe Work Australia)—compared to BT's 5.7 for lost time injuries over the same period.

Well done to our staff for making safety a priority, being aware and taking care—safety always comes first!

**Be aware  
Take care**

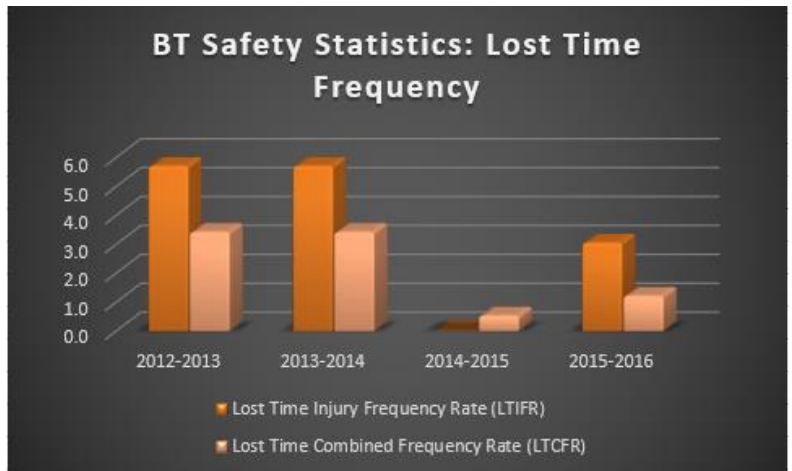
### Safety Alert—Electrical Hazard

In May, an electrical extension/power board lead used to power office appliances, melted and short circuited, causing a fire at the Adelaide Head Office.

Whilst the RCD circuit breaker was tripped, there was sufficient charring and smoke produced to trigger the building fire. The potential for fire, personal injury and significant building damage was very high. Luckily, no-one was injured as a result of this incident.

Following the fire, we reassessed our management of electrical safety, and in particular our use of extension cords and power boards. In order to minimise the risk of an electrical fire in the future, in addition to a centralised approach all staff were asked to perform quick assessments of their work stations.

Here is some general advice on the Dos and Don'ts, sourced from sa.gov.au regarding power board safety. For more information, contact our HSSE manager Nick (nikos.nicou@bttransportlogistics.com.au) or read the full article on the Department of the Premier and Cabinet's website: <https://www.sa.gov.au/topics/water-energy-and-environment/electrical-gas-and-plumbing-safety-and-technical-regulation/electricity-and-gas-safety-for-consumers/electricity-safety/power-board-and-extension-cord>



### Power board safety advice

Overloading power boards with multiple appliances and adding double or triple adaptors are major causes of fire involving power boards.

#### DON'T:

- connect appliances with high electricity use, such as portable room heaters, to power boards—connect these appliances directly to permanent wall outlets
- connect double or triple adaptors to power boards
- plug one power board into another
- use power boards outdoors or in dusty or polluted environments such as workshops and building sites
- use damaged, dirty or wet power boards
- use power boards in wet areas such as bathrooms
- use power boards as a substitute for permanent power outlets—power board sockets face upwards and are more likely to be damaged by dirt and dust.

#### DO:

- always ensure that plugs fit firmly in the power board sockets
- regularly check the power board for any signs of damage and discolouration
- keep power boards out of the reach of children and pets
- allow for adequate ventilation around the power board.
- make sure you have a safety switch to protect the electrical circuit that is supplying the power board
- consider installing a permanent power outlet so you do not need to use a power board.

10



As of the 15th July 2016 our new division LDJ Logistics is born, with the head office located at 25 Sharp Court Cavan.

*Welcome on board!*



***Driving Efficiency, Safety and Innovation since 1969***





## BT proudly serving the defence sector

11

BT Defence & Military Logistics supports the Australian defence sector on a regular, ongoing basis with multiple manoeuvres across the country.

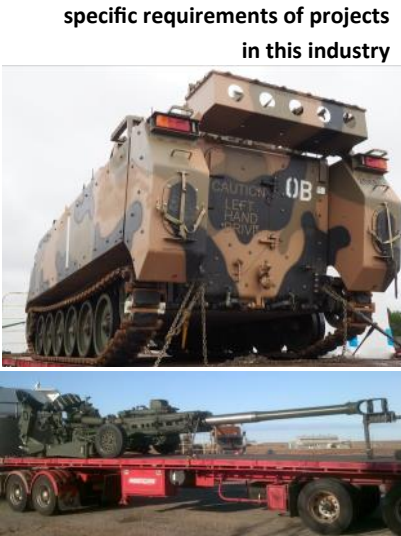
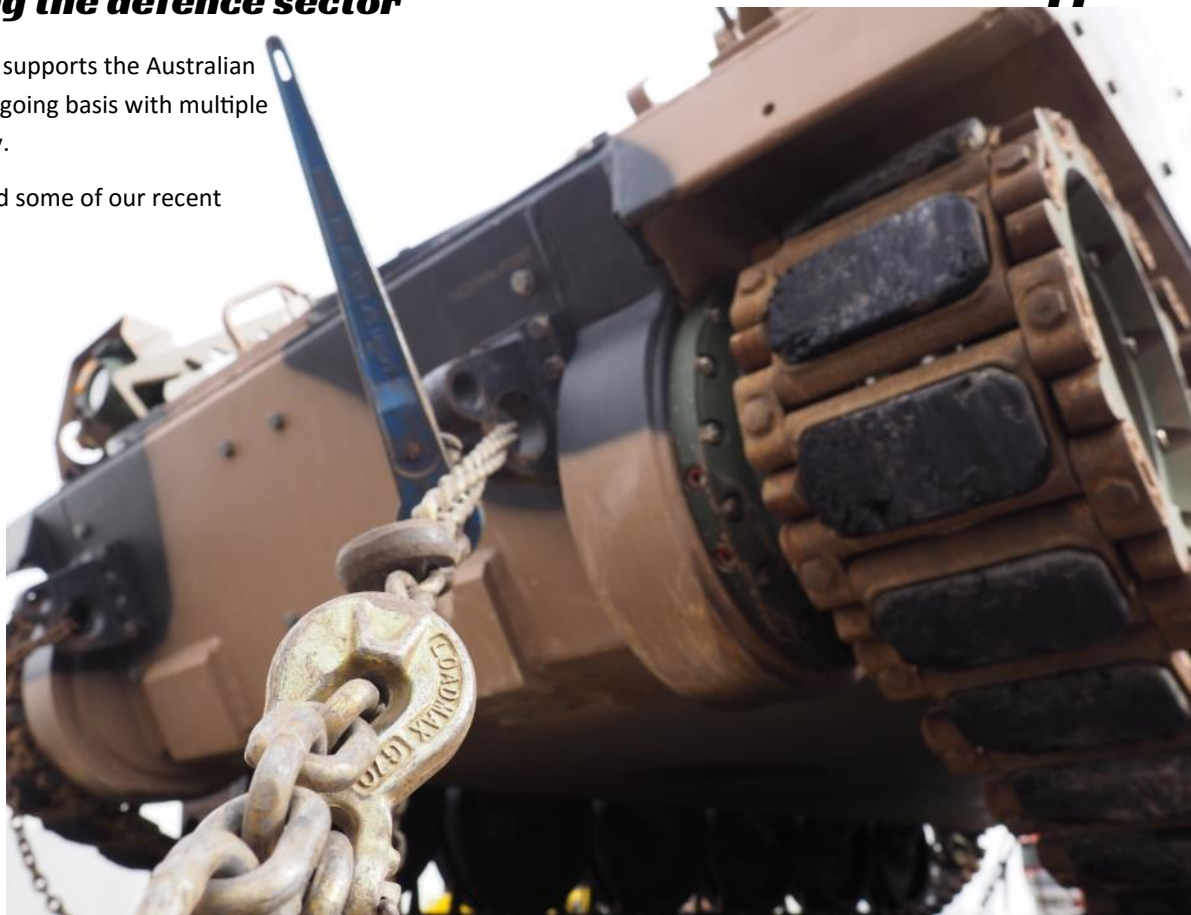
We move all types of cargo, and some of our recent loads are pictured here.

At BT we are committed to continuous improvement. In the defence industry, we are working towards ITAR certification, which will be a further step in strengthening our position as a preferred industry supplier.

Our solid value propositions deliver performance directly to the Australian Defence Force.

### Heavy loads

A large amount of specialised equipment is needed, often across the country, to accommodate the specific requirements of projects in this industry



### Behind the scenes

At the end of June, the HMAS Adelaide paid a first visit to its namesake city. The newest and biggest ship of the Australian Navy docked at Outer Harbor, delivering troops for a large-scale defence exercise. The 230m long vessel can hold more than 1,400 defence personnel, six helicopters and 100 vehicles.

Behind the scenes, BT played an important role in supporting the transit on land, transporting the military vehicles to and from the wharf, both in Queensland and in South Australia.







## ***Queensland Loads***

**Left:** The 48T Boiler was craned on with a 130t Crane at the Old Petrie Paper Mill at Petrie, the Petrie paper mill is now being demolished to make way for a new University North of Brisbane.

We delivered the boiler to Veolia Ti Tree Waste disposal site at Willowbank; the boiler is contaminated with asbestos, so it had to be craned off our float and put into hole and to be buried. This was the first job with this client, and we have now been engaged to do another project with them.



**Below/right:** BT Transport & Logistics doing a bit of farming.





## Container Freight and Off-Wharf Services

### New SOLAS—Verified Gross Mass Regulations

In the new financial year, BT will keep growing its business in container freight and off-wharf services. In this context, we would like to remind our customers of a change in SOLAS (Safety of Life at Sea) legislation, effective 1 July 2016. The changes stipulate that any shipping container leaving a port—anywhere in the world—must be accompanied by a shipping document that verifies the gross mass of the container so that it can be loaded onto a ship.

There are two approved ways of weighing to determine the VGM (Verified Gross Mass). In both cases, calibrated and certified equipment must be used, approved by the designated authority of the country in which packing of the container was completed.

#### Method 1:

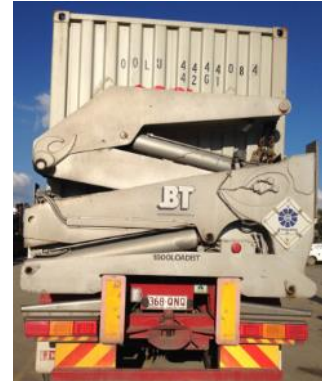
Weigh the stuffed container

#### Method 2:

Weigh all packages, pallets, dunnage, securing material, and other packaging materials that have been packed into the container

and

add the tare weight of the container to the sum of the single weights



Failure to submit VGM information has not been submitted correctly and on time will result in the container not being loaded, with all costs incurred as a result being paid for by the shipper. Please visit <http://www.worldshipping.org/industry-issues/safety/cargo-weight> or contact us for further information.

## Meet the team: Stephen Sandron

### Operations Manager Queensland in Brisbane

#### Industry experience:

I have worked in the Transport (Heavy Haulage) & Crane Industry now for 30 years, where I have held positions as an Operations Team Leader, Allocations Supervisor, Client Services Supervisor for Cranes & Transport, Logistics Manager, Marketing and Sales Manager, Business Development Manager and General Manager.

Companies I have worked for include Linde Gas, LCR Group, Boom Logistics, Thiess, Heavy Haulage Australia and Megatilt Heavy Haulage.

So you can say I have a fair bit of variety and experience especially in the Heavy Haulage industry.

#### Qualifications:

Cert IV Middle Management

Pilot/Escort Level 1

Weed & Seed Certificate

Fitter & Turner

#### Things I like most about working at BT:

Variety of work

#### Hobbies/interests outside of work:

Holidaying with the family, getting out on my Harley or taking my SSV ute out for a spin. Watching Rugby League, Go the Bunnies!

#### The first thing I do when I arrive at work:

Turn on my computer

#### Something I would not like to work without:

Mobile Phone

#### What I think influences my success at work the most: I

like to have every task completed by the end of the day.

**Favorite place to eat in my city:** 102 Randall Road Wynnum West, my wife's cooking cannot beat that.

**Favourite place for a drink in Wynnum West:** 102 Randall Road Wynnum West. My Place. And my shed.

**Best thing about living in my city:** Its like a big country town and the weather is so good, like the saying goes Sunny one day perfect the next.

#### Favourite destination for a holiday / weekend away:

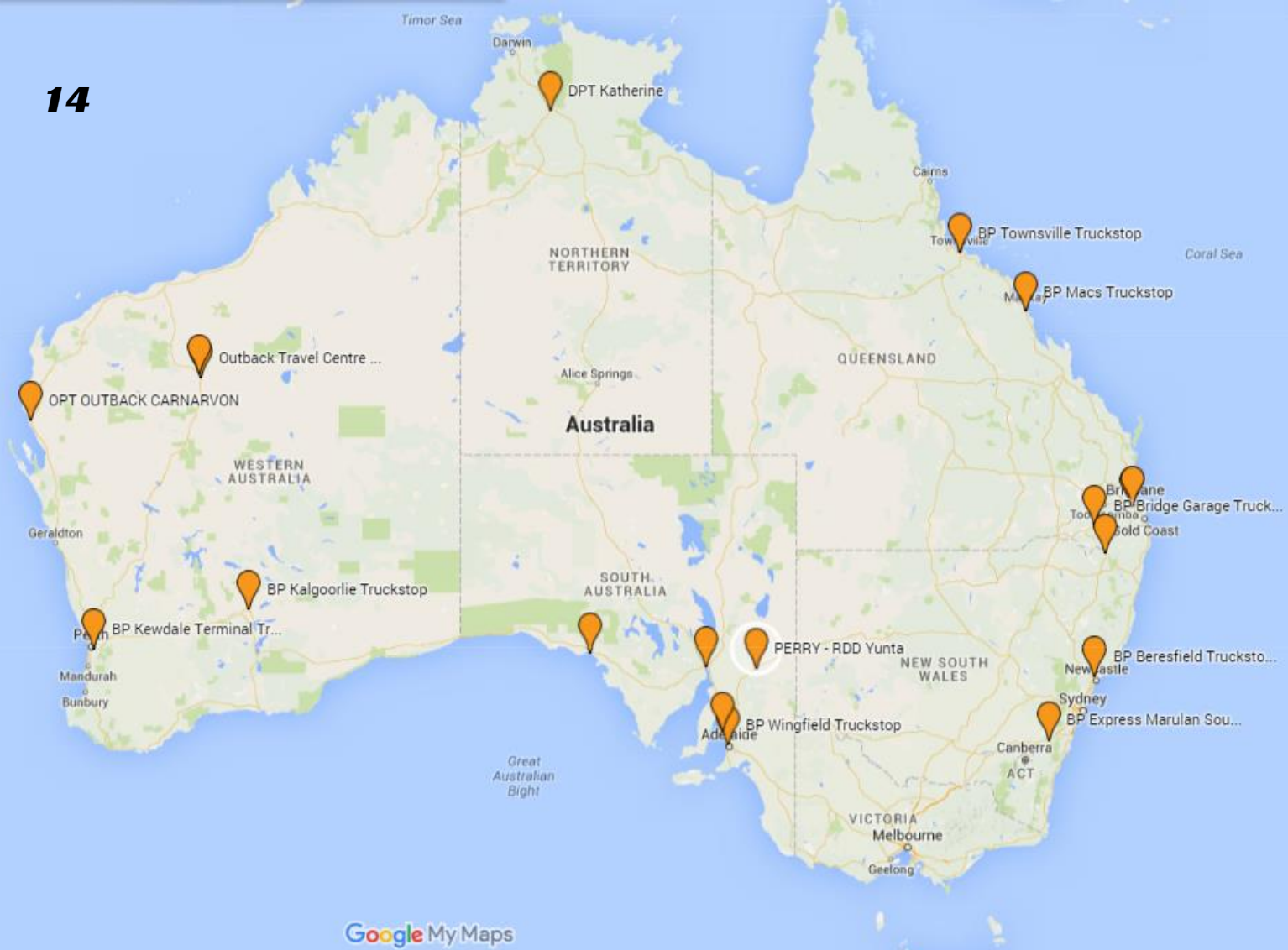
The United States and anywhere along the east coast of Australia

**What motivates me:** Work as a Team for a common Goal, Communicate, work safe

#### Get to know the BT Team

In every issue of the Beattie Times we aim to introduce some of our staff members.

If you would like to be profiled, or suggest someone, email Annie at [marketing@bttransportlogistics.com.au](mailto:marketing@bttransportlogistics.com.au).



### ***These are the preferred BP Locations:***

#### **Western Australia**

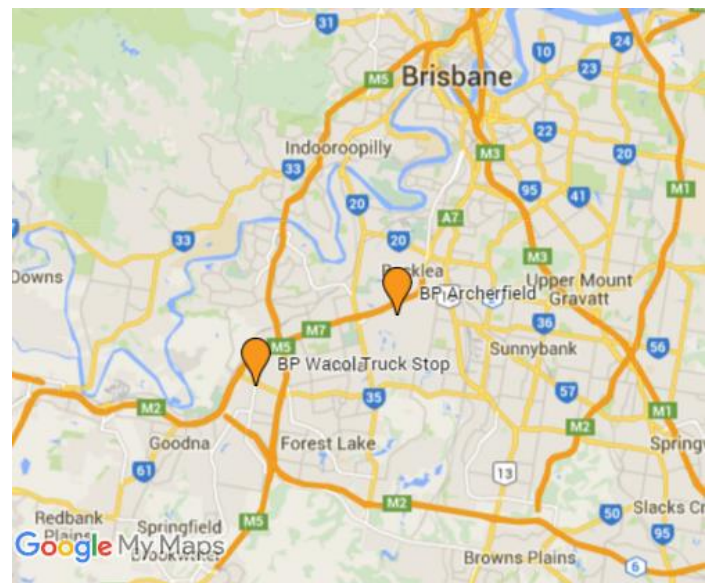
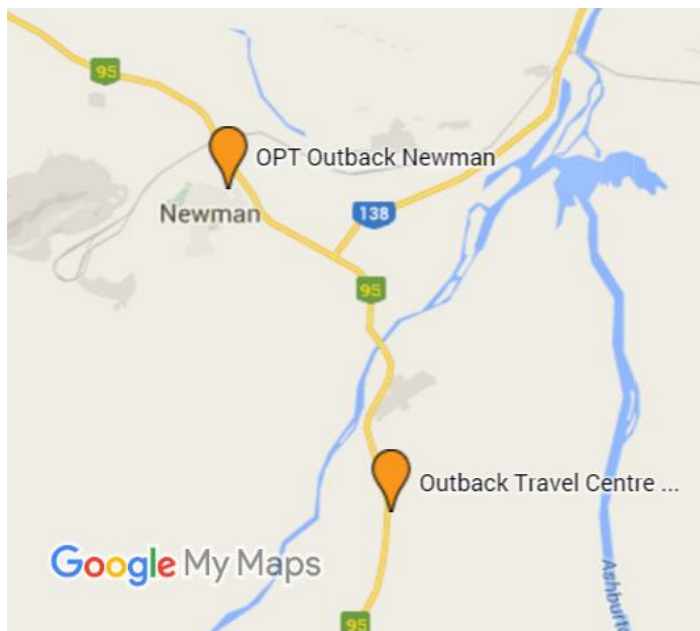
BP Kewdale Terminal T/S; 549 Abernathy Rd Kewdale

BP Kalgoorlie Truckstop Celebration Rd Boulder

Outback Travel Ctr Newman; Lot 10 Great Northern Hwy Newman

OPT Outback Newman; Cnr Cowra & Newman Dr Newman

OPT Outback Carnarvon; North West Coastal Highway Carnarvon



#### **Queensland**

BP Archerfield; Cnr Randolph St & Boundary Rd Archerfield

BP Bridge Garage Truckstop; Cunningham Hwy Goondiwindi

BP Wacol Truckstop; Cnr Boundary Rd & Progress St Wacol

BP Townsville Truckstop; Racecourse Rd, Fairfield

DSS Macs Truckstop; Bruce Highway, Mackay



## Fuel is Our Biggest Cost

Help us save by using preferred BP locations

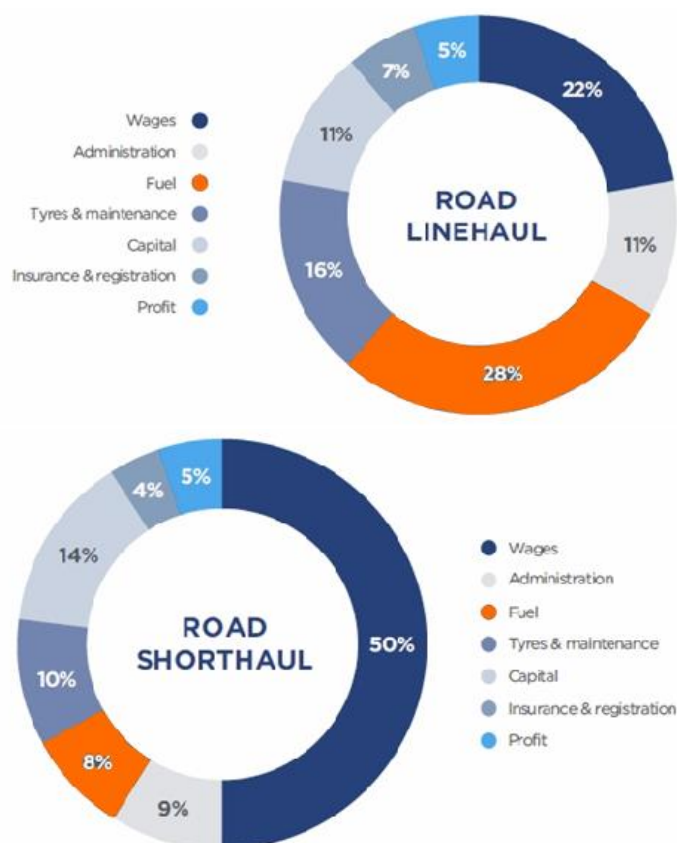
BT Transport & Logistics is a logistics company operating in the road linehaul market and specialising in over-dimensional loads, hot shot, heavy haulage and extendable trailers. It is a competitive marketplace that requires high volumes to squeeze out a tight profit.

The two charts on the right illustrate the different costs associated with running a Road Linehaul business compared to local work (Road Shorthaul). The key difference between the two segments is fuel costs (28% vs 8%) which is Road Linehaul's biggest expense closely followed by wages. This is why it is critical drivers reduce idling of the truck, check tyre pressure and plan the journey to ensure we are filling up at cost effective locations.

### Where to fuel up makes a difference

BT have negotiated an up to \$0.065 per litre discount at the pump for preferred BP locations; this discount is sometimes the difference between making a profit or loss on some jobs.

Help us remain competitive by using our preferred BP locations—our ability to offer competitive quotes to our clients means more jobs won and more work for all of us.



Source: Ferrier Hodgson – The Way Ahead 2014

### South Australia

Highway One BP (Ceduna) (DSS); 35 Eyre Hwy Ceduna

RDD Dublin; Lot 7 Port Wakefield Road, Dublin

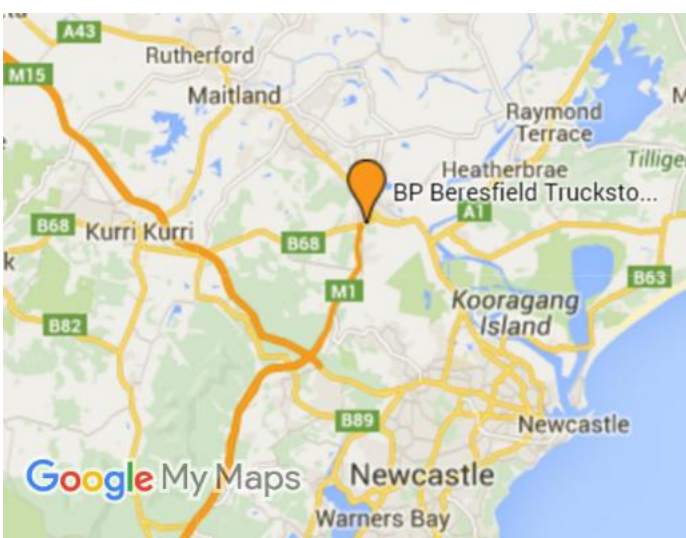
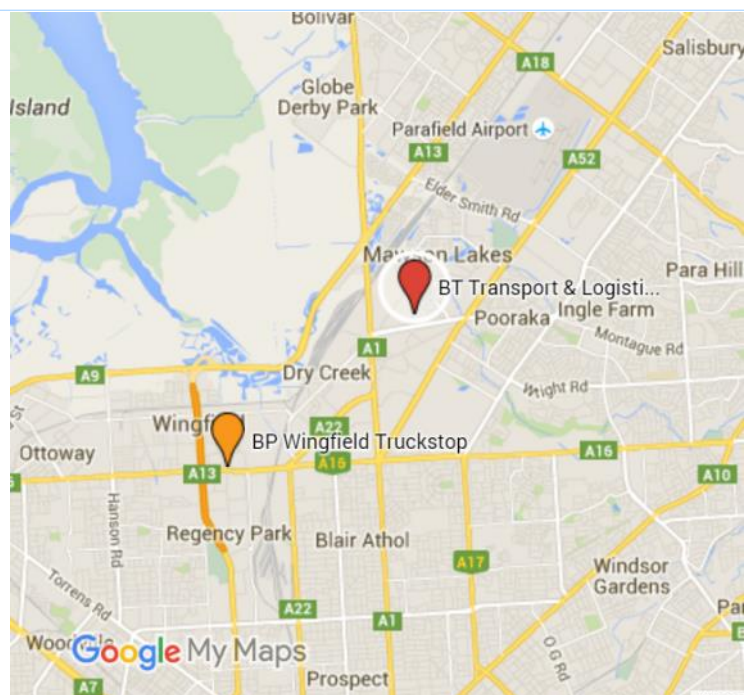
Perry RDD Yunta, 7 Railway Terrace Yunta

BP Port Augusta; Stuart Highway Port Augusta

BP Wingfield Truckstop; Cnr Grand Junction & Dunstan Sts Wingfield

### Northern Territory

DPT Katherine; Zimin Drive Katherine



### New South Wales

BP Beresfield Truckstop; 2 John Renshaw Dr Beresfield

BP Express Marulan Southbound; Hume Highway Marulan

DSS Tenterfield; Cnr High St & Logan St, Tenterfield



## Sustainability at BT

Innovation—Resilience—Growth

In today's increasingly competitive landscape, BT Transport & Logistics understand that being sustainable is more than an environmental gesture—it makes long-term economic sense. We encourage our suppliers, customers and employees to embark on a continuous improvement program with a sustainability focus in all their business activities, as this will drive direct benefits in terms of cost savings, energy efficiency, staff engagement and other business benefits for all stakeholders in the supply chain.

### BT Transport & Logistics Sustainability Policy

#### Principles

Our Sustainability Policy is based upon the following principles:

- To comply with, and exceed where practicable, all applicable legislation, regulations and codes of practice.
- To integrate sustainability considerations into all our business decisions.
- To ensure that all staff are fully aware of our Sustainability Policy and are committed to implementing and improving it.
- To minimise the impact on sustainability of all office and transportation activities.
- To make clients and suppliers aware of our Sustainability Policy, and encourage them to adopt sound sustainable management practices.
- To review, annually report, and to continually strive to improve our sustainability performance.



### Workshop and Compliance Services

Available to our Sub-Contractors in Adelaide and Nationwide



BT is committed to keeping our trucks safe on the road, and naturally that extends to all our sub-contractors. We are now offering a number of services to our subbies, so that they can focus on what they do best: deliver valuable freight safely to its destination.

To make sure that the trucks and equipment are in best working order, our workshop offers all the services necessary.

In compliance, our team offers services such as log book checking, permits, NHVAS Accreditation System and Audits, WHS Policies and Compliance and more.

**Focus on your core business and let our workshop and compliance teams help you out. See our website for more details.**





### Practical steps

In order to put these principles into practice we will:

#### Employee's education and transport

- Walk, cycle and/or use public transport to attend meetings, site visits etc., apart from in exceptional circumstances where the alternatives are impractical and/or cost prohibitive.
- Educate our drivers to drive in an efficient manner ( ECO-Driving) leading to a reduction in fuel and wear on vehicles.
- Avoid physically travelling to meetings etc. where alternatives are available and practical, such as using teleconferencing, video conferencing or web cams, and efficient timing of meetings to avoid multiple trips. These options are also often more time efficient, while not sacrificing the benefits of regular contact with clients and team members.
- To reduce the need to travel to meetings and elsewhere, and facilitate regular client contact, we will provide a web cam to clients free of charge for the duration of a project where appropriate.
- Reduce the need for our staff to travel by supporting alternative working arrangements, including home working etc., and promote the use of public transport by locating our offices in accessible locations.
- Adopt a continuous improvement culture rewarding employees for sustainable ideas and implementation of sustainable practices.

#### Operations / Fleet

- Reduce speed on all trucks stage by 10kms/hr improving efficiency.
- Optimising gear settings, resulting in a more efficient use of the engine's torque.

*When the winds of change  
blow, some people build  
walls and others build  
windmills.*

*—Chinese proverb*

- Undertake route planning to reduce the distance travelled, improve fleet utilisation and avoid traffic congestion.
- Monitor preventative maintenance schedules ensuring vehicles are tuned for maximum performance.

#### Purchase of equipment and consumption of resources

- Minimise our use of paper and other office consumables, for example by double-siding all paper used, and identifying opportunities to reduce waste.
- As far as possible arrange for the reuse or recycling of office waste, including paper, computer supplies and redundant equipment.
- Reduce the energy consumption of office equipment by purchasing energy efficient equipment and good housekeeping.
- Seek to purchase electricity from a supplier committed to renewable energy. Seek to maximise the proportion from renewable energy sources, whilst also supporting investment in new renewable energy schemes.
- Ensure that timber furniture, and any other timber products, are recycled or from well-managed, sustainable sources.
- Purchase fair-trade and/or organic beverages.
- Purchase fuel efficient trucks and vehicles.
- Purchase low friction oils and low rolling resistant tyres.
- Explore and implement where possible alternative fuels.
- Use recycle technologies to improve water and waste efficiencies, e.g. Biocycle system.
- Ensure all buildings are highest possible energy efficient rating.
- Implement best practice procurement practices for fleet purchase and consumables.

#### Working practices and advice to clients

- Undertake voluntary work with the local community and / or environmental organisations.
- Ensure that all employees take account of sustainability issues in their day to day activities.
- Include a copy of our Sustainability Policy in all our proposals to clients.



You can find all words of this puzzle within this issue of the Beattie Times.



## BT CRISSCROSS

### Across

5. An authoritative rule; Solas changed one as of 1 July | 6. Netball player sponsored by BT (first name) | 8. Online File Sharing System | 9. Name of Australian Navy ship that visited its namesake city in June (2 words, sort of) | 11. Something our compliance team can organise for you (p. 16) | 14. Currently trending type of cyber crime | 15. Linehaul operators' biggest cost | 16. New to this issue: the Health and ... Corner

### Down

1. A nutrient-rich food considered to be especially beneficial for health and well-being | 2. One of BT Queensland's recent loads; this one weighed 48t | 3. Piece of specialised equipment, introduced to BT with the joining of LDJ Logistics (p. 1) | 4. By definition, the ability to continue a defined behavior indefinitely | 7. Potential risk or danger | 10. A type of gas (p. 4) | 11. A type of document; BT's sustainability one can be found in this issue | 12. You should do this regularly with your data (p. 8) | 13. One of the industries BT regularly services (p. 11) | 15. Makes up part of our HSE Statistics in 16 across: Lost Time ... Rates

this and that.



### Feel like you're in over your head sometimes?

Maybe we can help. Whether it's an oil change or over-dimensional/over mass permits—any transport or logistics related matter, get in touch!

Call us to discuss your needs—1800 LOAD BT.

And yes, we also do consulting.

### AND ANOTHER TESTIMONIAL FROM ONE OF OUR RECENT CLIENTS

Just a word of appreciation to all involved in this frustratingly urgent series of movements. We asked a lot of you in a very short time frame with considerable logistic constraints. [...]

Your team did an excellent job and, despite one or two inevitable small frustrations, came through with flying colours. My client was both massively relieved and extremely impressed that everything expected went like clockwork. Of course your managers did a superb job but I would also like them to convey to all the people who did the actual work how much we all appreciated their seamless execution.

Thanks & regards, Matt—A Resource Logistics customer June 2016

Winter blues?  
Don't get left out  
in the cold!

Follow us on  
Facebook

Get interactive: Like BT Transport & Logistics' page on Facebook or follow us on LinkedIn

**BT** Can Do.



\*Let us handle your logistics  
& relax - we've got you covered.

### Birthdays

50

Wendy Greenwell & Gordan Holman

60

Robert Belcher & Barry Passfield

30

Michael Chamberlain

### Anniversaries

5

Years

on the team:

Troy Ellbourn, Russell Taylor  
and Steven Hanson





Transport &  
Logistics

Project Logistics

Supply Chain  
Solutions

Storage &  
Warehousing

Defence & Military  
Logistics

Rig Moves &  
Resource Logistics

Compliance  
Services

Workshop  
Services

Consulting

**Can Do.**

At BT, we provide Australia-wide innovative distribution solutions. With nearly five decades of experience and expertise in specialised transport, we offer end-to-end solutions for all your logistical challenges, from transport and logistics services and logistics consulting to storage and warehousing services and supply chain solutions.

With depots and offices in South Australia (Adelaide), Queensland (Brisbane), Western Australia (Perth), Victoria (Melbourne) and the Northern Territory (Darwin) and a national network of strategic partners, we service all Australian states and territories.

Mining industry transport, transportable building transport, pipeline transport, truck transport, defence projects and drilling rig shifts are a few examples of our daily business. In addition to our expertise and Can Do Culture, our accreditations include the following: ISO14001, ISO9001, AS/NZS4801, CSG Level 1, Bechtel A+, NHVAS, BFM and CM3.

***No job is too big or too small!***

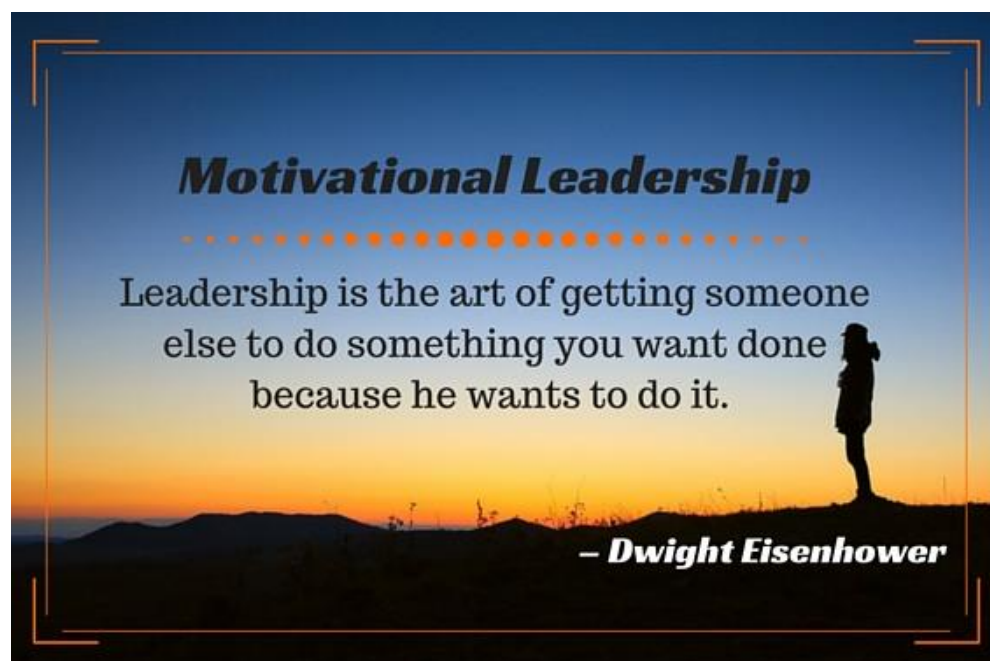
***Contact us today to discuss your logistical requirements:***

**[www.bttransportlogistics.com.au](http://www.bttransportlogistics.com.au)**



We hope you've enjoyed this issue of the Beattie Times!

What would you like to read about in the next issue? Do you have stories or photos that you would like to share? Let us know at [marketing@bttransportlogistics.com.au](mailto:marketing@bttransportlogistics.com.au)!



***Australia-wide innovative distribution solutions, driven by service.***

**1800 LOAD BT 1800 562 328**

South Australia

25 Sharp Court

Cavan SA 5094

Western Australia

26 Jade Street,

Maddington, WA 6109

Queensland

182 Tile Street

Wacol QLD 4076

Northern Territory

1703 McKinnon Road

Pinelands NT 0829

Victoria

16 -24 Berends Drive

Dandenong South, VIC 3175