



# Beattie Times

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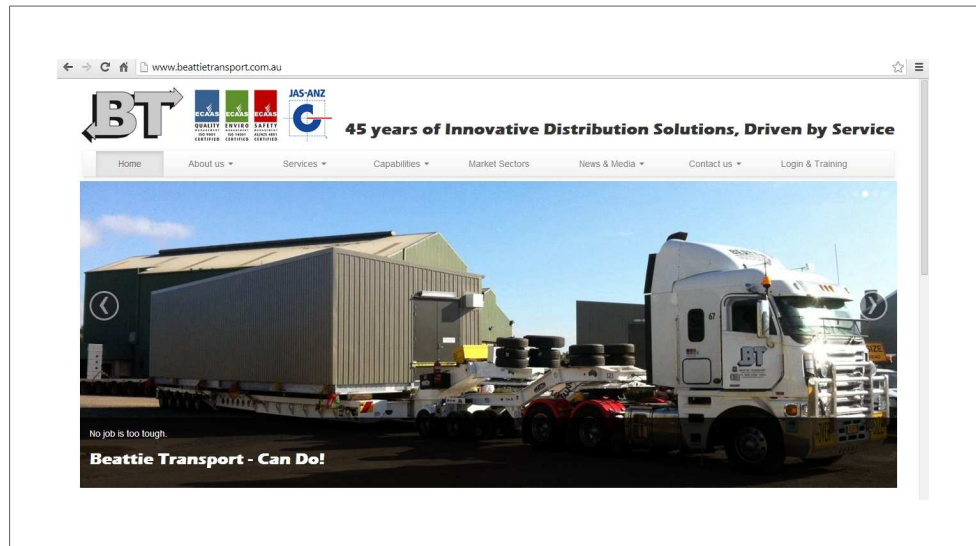
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## Feedback or suggestions

What would you like to read about in the next issue of the Beattie Times?

Let us know at [marketing@beattietransport.com.au](mailto:marketing@beattietransport.com.au)

## New Year—New Look



BT's new website is customer focused and search engine friendly

Since January 2014, Beattie Transport has a new online look.

The customer experience was the main focus when redesigning Beattie Transport's online appearance: informative and easy to navigate, the website aims to answer all questions about the company, its services, capabilities

and market sectors serviced. To obtain more information, visitors can use a contact form or directly get in contact with BT's staff via the comprehensive contact details page.

The website also has a News & Media section, which contains links to publications about BT, as well as previous news-

letters and a photo gallery.

Finally, there is a Login and Training page, which currently leads to the new online induction portal. Ultimately, the website will also feature a customer, employee and contractor login. These sections are currently in development.

**Continues on p. 2 »**

## What's inside this issue?

Our CEO reviews the changes of 2013 and how Beattie Transport continues to develop and evolve.

We introduce some new staff members who recently joined the team, and our state and operations man-

agers bring you up to date with what is happening in and around Adelaide, Perth and Brisbane.

Learn more about heavy vehicle driver fatigue and the chain of responsibility, catch up on BT's appear-

ances in the media, and find out what changes are currently occurring, particularly in the area of IT.

Thank you for your interest in the Beattie Times—we hope you enjoy the read!

## Message from the CEO

### Phillip Mills

Welcome to the third edition of the Beattie Times.

We as a business have to continue to grow and evolve to ensure that our structure, compliance and HSSE is attuned to the changing economic and social landscape, ensuring we are always at the forefront of our customers' and employees' needs, ready to meet the challenges of the business conditions, employees and customers.

In line with this, the second half of 2013 and the beginning of 2014 has been a significant time for Beattie Transport as we continue to operate in challenging external conditions whilst continuing our journey of change in process and business structure. This includes the engagement of new employees in key positions and centralisation of our administrative function, while maintaining our focus on HSSE, compliance, IT, our customers and employee engagement.

During this time, particularly over the last 12 months, these changes have enabled us to realise some remarkable achievements, specifically accreditations of CSG Level 1, ISO 9001, 14001, 4801 and Bechtel A+. All employees from administration, operations, drivers and management have contributed to these achievements and I would like to personally thank everybody for embracing the changes and believing in the company's strategy and goals, particularly the leadership from Tony Rankine which was instrumental in realising our goal in CSG level 1 and ISO accreditations.

I encourage you all to continue to embrace the continuous improvement program, which will see us stronger and better as every day passes, ready to take on the challenges and opportunities that present in the coming weeks, months and years ahead. To this I encourage you all



to share your thoughts on any of the changes or any ideas you may have with your immediate supervisors, who in turn will elevate them to the appropriate person for consideration. This can also be done through our website feedback page or the regular employee surveys.

In this technological age IT innovation is critical to staying ahead of the curve and meeting the changing needs of our customers and staff. In 2014, we will continue to make progress with our technology transformation agenda, where you will see a change in the data entry platform providing our operations team with user friendly functionality of booking jobs, tracking equipment and drivers, online training portal, online PODs both

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### New Year—New Look (cont.)

The new website is not only more user-friendly than the previous version, it also takes search engine optimisation (SEO) into account. This has already proven successful in en-

hancing the website's position on search engine listings: it reached top page 1 positions for a number of search terms within the first week of its launch. The new website also con-

tains many examples of innovative distributions solutions and challenging projects, delivering a clear message: BT's motto is more than just a phrase. Beattie Transport—Can do.

«

"Changes have enabled us to realise some remarkable achievements, specifically the accreditations CSG Level 1, ISO 9001, 14001, 4801, and Bechtel A+."



The secret to our success? Here's just a small selection: Our people.

### Message from the CEO (cont.)

for our customers and staff, some rollout of portable data terminals for specific contracts and a new web portal which was launched in early February 2014.

Customer satisfaction is one of our key measures of success. To understand our performance delivery to our customers, we conducted a customer survey in late 2013 with extremely encouraging results, with most responses in the high end of satisfaction. We did, however, note some small deficiencies and have made a number of changes, particularly in the sales and customer service areas, which we expect to result in improved response times and better levels of satisfaction from our customers.

In line with our continued recognition of the importance of having engaged staff, we conducted our first employee engage-

ment survey in late 2013. We have used the insights from this survey to give us focus and direction about what we need to do as an organisation to ensure our people are engaged and enabled to deliver. The survey showed that, overall, our people have pride in our company, understand our purpose and are committed to our strategy. We will continue to focus on our people through initiatives such as regular staff surveys, coaching, recognition, education programs, specialist career transition support and rollout of a leadership framework to develop leaders to shape strategy and drive future performance of our business.

I would like to remind us all that teamwork has brought Beattie Transport a long way in a remarkably short time and teamwork will carry us forward to achieve remarkable things

in the future, continuing to build a great company. Today, we continue our major steps forward with important structural and process changes, built on a continuing commitment to make us the first choice of our customers and employees.

Finally, above all, I love the spirit of this place, the passion, the can do attitude and the perseverance, which have been the cornerstones of our culture from the very beginning. I ask all employees to stay focused and keep moving forward, as I am excited about what the future holds for us, and I am sure that you are, too.

Thanks for making Beattie Transport a success and importantly a great place to work, and thanks for your continued support and for giving me the chance to lead.

Phillip Mills, CEO

“Teamwork has brought Beattie Transport a long way in a remarkably short time and teamwork will carry us forward to achieve remarkable things in the future.”

## Adelaide Operations News

By Damian O'Rielly (Operations Manager Adelaide)

In early 2014, operations have picked up considerably after the Christmas period; we have been very busy with jobs for existing and new customers.

This month, we have a number of new full rig sub-contractors running from Adelaide to Moomba. We also have increasing numbers of pipe, with five ships already unloaded in the first two months of this year.

In our off-site storage facilities we are currently stor-

ing switch room components and switch rooms for DHL/APLNG.

We continue to use the Fleetminder GPS tracking solution, which has proven

to be a reliable system to manage our fleet and track our freight from pick-up to delivery; this information is of high importance to many of our customers.

«



Switch room leaving Adelaide for Queensland

## New to the team: Debbie Rowe

Sales Coordinator (based in Adelaide)

### Previous position and industry background:

Border Express, General Freight, 3 years admin support role with varied duties, these included:

Reconciliation of all on-forwarding accounts,

Customer service ,

Dash Board reporting,

Processing purchase orders,

Time minder for Darwin/Adelaide,

Building relationships with internal and external customers.

Data entry & pick up entry.

### Qualifications/degrees:

Cert 3 in Transport and Logistics

Senior First Aid Certificate

RSA & Gaming Licence

### What I like about my work at Beattie Transport:

Each day is different with new challenges, the freight and Beattie's capabilities are so varied from day to day; it is a very interesting place to work. Oh and I get to share an office with Steve Moore—BONUS!

### Ways in which Beattie Transport is different to my previous employer(s):

Beattie Transport is very different to my last employer; it's still transport, however, the freight is on a whole different scale.

### Hobbies/interests outside of work:

Personal fitness and nutrition, I love a good book & being entertained by my two children.

### The first thing I do when I arrive at work:

Read emails

### What I would not like to work without:

Food & water

### What influences my success at work the most is...

Self-satisfaction at completing a task from start to finish, learning new skills and applying these within the role & providing a service to our customer that will build and grow relationships :-)

«

# Heavy Vehicle Driver Fatigue

By Tony Rankine (GM Quality Assurance/Compliance)

Information sourced from the  
National Heavy Vehicle Regulator  
([www.nhvr.gov.au](http://www.nhvr.gov.au))

The Compliance Department regularly checks entries in driver work diaries against other data obtained from our In Vehicle Management System (IVMS) and payroll sheets to ensure strict compliance with driving hour related law.

In the past, when breaches were detected, the driver was generally the only one disciplined. However, the current laws provide for others in the Chain of Responsibility (CoR) to also be dealt with.

The following text is provided to remind you that the blame for committing an offence does not always sit with the driver. If you are not a driver, it will depend on your actions or omission act as to whether or not you will cop disciplinary action, a fine or worse still – imprisonment.

## What is the Chain of Responsibility?

The aim of the Chain of Responsibility (CoR) is to ensure everyone in the supply chain – not just the driver or operator – shares the responsibility for ensuring breaches of road transport laws do not occur.

Under CoR laws if you exercise (or have the capability of exercising), control

or influence over any transport task, you are part of the supply chain and therefore have a responsibility to:

- ensure road transport laws are complied with
- not put undue pressure on drivers to perform their duties in a way which would result in them breaking the law.

The Law recognises that multiple parties may be responsible for offences committed by the drivers and operators of heavy vehicles. All parties can be made accountable for their actions or inactions.

A person may be a party in the supply chain in more than one way. For example they may have duties as the employer, an operator and the consignor of goods.

## Who are the parties in the supply chain?

Responsible parties in the supply chain include:

- driver (including a bus driver and an owner-driver)
- employer of a driver
- prime contractor of a driver
- operator of a vehicle
- scheduler of goods or passengers for transport

in or on a vehicle, and the scheduler of its driver

- consignor/consignee of the goods for transport
- loader/unloader of goods
- loading manager (the person who supervises loading/unloading, or manages the premises where this occurs).

## Corporate, organisation & managerial liability

A corporation, partnership, unincorporated association or other corporate body is liable for any offences committed by its employees, directors or officers. Anyone who is involved in the management of the organisation may also be personally responsible such as:

- directors or managers of the company
- partners in the partnership
- those involved in the management of unincorporated associations.

## When could Chain of Responsibility apply?

Some examples include:

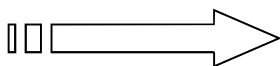
- Heavy vehicle drivers who are
  - \* driving while impaired by fatigue

“Everyone in the supply chain shares the responsibility for ensuring breaches of road transport laws do not occur.”

## Heavy Vehicle Driver Fatigue (cont.)

### IMPORTANT:

For the defense to be successful, ALL reasonable steps must have been taken – not just some.



- \* driving in excess of the speed limit
- \* operating a vehicle which is over regulation mass or dimension, or where the load is not appropriately restrained

- When any instructions, actions or demands made by parties in the supply chain cause or contribute to an offence under a road transport law. That includes anything done, or not done (directly or indirectly) that has an impact on a driver's actions.

- Schedulers whose business practices place unrealistic timeframes on drivers which cause them to exceed their work rest options.

- Operators who do not provide drivers with a

sleep environment which allows for quality sleep if their work requires them to sleep away from home (approved sleeper cab, access to rest stops).

Each person in the supply chain **must take all reasonable steps** to ensure a heavy vehicle driver can perform their duties without breaching road transport laws.

### What are reasonable steps?

Reasonable steps are the actions persons can take to ensure that heavy vehicle drivers do not drive in contravention of road transport laws. In any investigation into a breach of road transport laws, the courts may consider the actions of each party in the

supply chain. This includes what measures those parties have in place to prevent a breach from occurring in the workplace as a result of their actions or instructions.

A person in the supply chain can claim a reasonable steps defense if they did not know or could not reasonably have been expected to know that a breach in road transport law had occurred. In making a reasonable steps claim it is up to the person to prove:

- they took all reasonable steps to prevent the breach
- there were no reasonable steps they could have taken to prevent the breach.

## Examples of reasonable steps

**Employers, managers and prime contractors** can demonstrate they took reasonable steps by:

- auditing time sheets and work diaries regularly looking at the business activities and identifying activities that could contribute to an offence being committed
- assessing those activities and putting policies and procedures in place to manage outcomes and prevent offences
- regularly reviewing business policies such as written instructions for managing and identifying driver fatigue, rest breaks, unexpected delays or times when things just go wrong
- if a breach occurs putting procedures in place to prevent similar breaches or issues from happening again
- establishing a risk management plan which links relevant codes of practice to your specific business
- developing and circulating emergency plans, such as detailing the procedure to follow and who to contact if an incident prevents a driver from completing a scheduled trip within regulated work and rest hours
- conducting training to develop staff awareness of business policies and procedures and their obligations; such as fatigue management, speed compliance, loading and unloading requirements and workplace health and safety
- instructing staff on the steps they can take to work safely and prevent or manage any risk
- implementing reporting procedures to allow staff to raise safety concerns.



## Heavy Vehicle Driver Fatigue (cont.)

Examples of reasonable steps for **other parties** include:

- drivers stopping for a break when they are feeling tired ensure they remain stable for the entire journey
- operators and schedulers planning for driver rest breaks with some consideration for unexpected traffic delays when creating trip timetables
- drivers ensuring their vehicle does not exceed mass or dimension limits.
- consignors complying with safety standards by providing accurate weights of cartons and ensuring loads will not exceed vehicle mass or dimension limits
- Persons in the supply chain must also make sure the terms of consignment or work/employment contracts will not result in, encourage, reward or provide an incentive for the driver or other party in the supply chain (for example a scheduler) to break any fatigue or other road transport laws.
- loading managers managing queuing effectively
- Contracts that require a driver to break the law are illegal.
- loaders positioning and securing loads to

“Contracts that require a driver to break the law are illegal.”

«

## New to the team: Michael Marschallek

National HSSEQT Manager (based in Adelaide)

### Previous position and industry background:

Last position was with Toll Mining as their Project HSSET Advisor for the North West Pilbarra Region.

Previous position was with Complete Earth Moving and plant hire, my position was their Systems developer, trainer and safety manager.

Previous to those positions I was and still am a Heavy Vehicle Trainer/Assessor & licensor to MC.

I have been within the transport industry for approximately 30 years, starting as a driver then a trainer and now for the past 3 years HSSEQT.

### Qualifications/degrees:

Diploma WHS, Logistics and working towards Risk Management

Cert 4 OHS, Road Transport, TAE, Driver Operations & Motor Vehicle

Driving Instructors Assessors Course

Lead Auditor WHS/AS 4801, 9001 Quality and leading to 14001 Environmental

Senior First Aid, Occupational Health & Safety Managers & Supervisors Course, White card, Fatigue Management F10 & F63, mc Licence, forklift licence, front end loader, skid steer, excavator, dangerous goods licence, SLP Instructor, Level one cricket coach and umpire

Safe Work SA Accredited Trainer Assessor in White Card, Forklift and order picker

### What I like about my work at Beattie Transport:

Considering I have only been with BT for a short time everyone has welcomed me into the BT team and all have assisted me with any question I have asked.

### Ways in which BT is different to my previous employer(s):

My previous employer was Toll Mining which was a global company, and BT is a smaller family owned company with its own set of desires and outcomes, the difference I have found so far is the strong connection with everyone and the willingness to help the new fresh worker.

### Hobbies/interests outside of work:

Hunting, camping, 4x4 activities, cricket

### The first thing I do when I arrive at work:

Load up the lap top and read my emails.

### What influences my success at work the most is...

The productivity in my work, team environment, autonomy, constructive criticism not stupidity.

«





# Beattie on the

Beattie Transport was teaching the construction industry new tricks to Duffy Primary School in Canberra, ACT. Education was the winning complex arriving into Canberra suburb over the course of the week in the public environment. The Beattie Transport units were all consolidated out of the Melbourne based fabrication DC over a 2 day schedule, with all building modules being assembled on the school oval, waiting to be positioned into their final resting place as part of the school's expansion. Our client in the Hickory Group received a range of accolades in terms of not tearing up the oval and no damage in transit—well done to the transport teams for a job well done. While not a huge amount of infrastructure and routes were quite complex in dealing with multiple road managers, it was a common goal—you all scored top marks on this one!



Beattie Transport support the Pilbara accommodation expansion with The Hickory Groups Bulgarra Project, which saw a huge fleet operation of ODOM delivery direct to every day domestic Karratha, WA. The dedicated team of metropolitan and interstate OD escorts, along with our onsite load masters and the Beattie Transport drivers all worked in complete unison to ensure that the uplift of these large accommodation modules hit the road on time. The Beattie Transport units were all consolidated out of the Melbourne based fabrication laydown yard over a 4 day schedule with all building modules being assembled on site in the Karratha Light Industrial Area (known as the LIA).

## Pilbara

This journey required a lot of coordination as the building modules were specific to the project and planned. This meant that the modules and consolidations were planned well in advance and has a build schedule that required the crane technicians would be on site within the day.

The precision required to place the modules in the exact places within the every module of overhead had a building complex that a range of accolades in terms of not tearing up the oval and no damage in transit. Once the job was well done. Projects to position, the end delivery to multiple road managers.





# the Move Projects

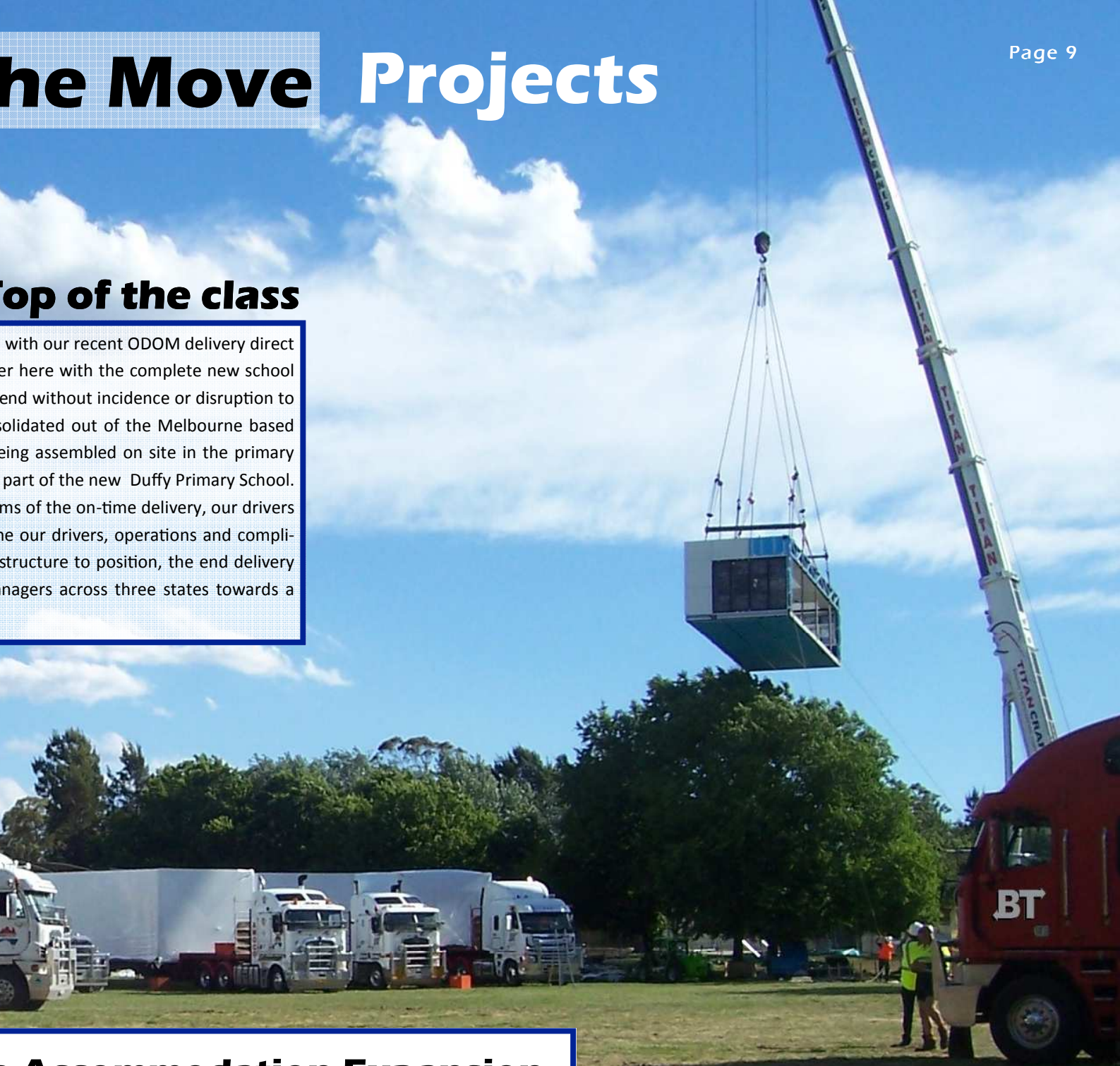
## Top of the class

With our recent ODOM delivery direct to the site here with the complete new school building without incidence or disruption to the school, we consolidated out of the Melbourne based building being assembled on site in the primary school as part of the new Duffy Primary School. Thanks to the on-time delivery, our drivers and our drivers, operations and compliance teams to position, the end delivery was managed across three states towards a

## Accommodation Expansion

With detailed planning on the part of our operations and compliance teams initially, the modules ranged in weight and size, which meant that the ODOM permits required to ensure precise equipment was in place for each and every module as well as the placement of Load Masters on the client's site to ensure vehicles, equipment and people were not mixed up in terms of exacting distribution specifications as each module had its own needs to maintain. Upon receipt at the LIA after 6 days on the road, the team started the removal of the protective wrapping, prior to the delivery to the final destination in the domestic heartland of Karratha.

To off-load these large modules and reposition them into their final resting place in day locations in Karratha, working in such limited and restrictive space with all the equipment is truly a work of art to witness and then amazingly once in position is a building that appears to have always been there. Our client in the Hickory Group received a building that met the terms of the on-time delivery, our drivers pushing too hard to get there and no one was again—well done to the our drivers, operations and compliance teams for a job well done. These don't just happen: with huge amounts of infrastructure and people involved, delivery and routes are extremely complex in delivering a great outcome with a building across three states towards a common goal.





# Some more of our Projects



Beattie Transport move all manner of equipment and our consignments come in all shapes and sizes. For this project, we were requested to move two stand up barges over the busy Christmas period to a site at Hastings Point in Victoria.

Stand up barges combine large pontoons, long legs and accessories which assemble into complete operational units. This project required pick ups from three separate locations on a total of fifteen trailers.

11 over dimensional wide and/or extendable trailers with 4 in-gauge trailers were deployed to accommodate the task.

The consignments were co-ordinated by our Adelaide and Brisbane offices. Allowance had to be made for the daylight only travel legislation of the out-of-gauge units. Once at Hastings, the loads were lifted by cranes and assembled ready for action.

## On the sunny side

Beattie Transport has recently signed an agreement to transport the base frames and leg supports for the Nyngan Solar Plant located near Nyngan in New South Wales.

On an annual basis, the Nyngan Solar Plant project will produce enough electricity to meet the needs of approximately 33,000 average households in NSW. At the Nyngan plant, photovoltaic (PV) modules will be used to convert sunlight into electricity which will be fed into the electricity grid. The plant will utilise advanced cadmium telluride thin film photovoltaic modules. The modules generate electricity with no air emissions, no waste production and no water use, and have one of the smallest carbon footprints of any current PV technology.

Beattie Transport assisted in sourcing a suitable Adelaide based site from which the manufacturing company could supply the project. This will enable us to provide a double road train service to accommodate the demanding Nyngan schedule.

At it's peak, Beattie Transport will provide six drop deck trailers in road train configurations every weekday.

The project will run for approximately fifteen months with the second stage, located near Broken Hill, running consecutively commencing around September.

We are pleased to be able to provide service for this environmentally sound project.





Beattie Transport have for many years enjoyed a commercial relationship with Ahrens, which has often challenged both parties in terms of which is the best mode of delivery to the project. More recently, whilst Ahrens were engaged in the Xstrata Mine site construction phase, naturally Beattie Transport got the call to visit one of their off-site fabrication operations in Adelaide. This project required multiple ODOM consolidations to cater for the massive conveyor system that was to travel and be installed on site in Mount Isa, QLD.

This task had to travel fully painted and finished, ready to install, with an extremely tight delivery and installation time frame—fortunately, the items to travel were available as part of a distribution schedule which saw Beattie Transport establish a regular distribution program over a 4 to 6 week period. Accuracy and precision in terms of capital equipment, trailing fleet capability and our compliance team in terms of statutory requirements for this task were key to its success which ensured that the items were delivered on time, without damage and importantly with all the paint intact. Meaning for Ahrens no touch ups on site and minimising their project delivery cost—well done to the operations team on this one!



# PipesPipesPipesPipesPipesPipesPipesPipesPipesPipes

Following successful negotiations with Iluka Resources Ltd, we were engaged to transport 22 loads of 20 metres plastic pipe from Eneabba WA to Balranald NSW. The on-site and transport job description mandated by the customer presented several challenges which were reviewed and accepted as a challenge by our staff.

### The Task:

Ensure that Prime Movers allocated would conform once loaded with statutory requirements of all states entered.

Provide over a period of five [5] days, 22 Prime Movers with extendable trailers outfitted with appropriate load bolsters and “timber gluts”.

Make certain that all trailers had sufficient load restraint equipment.

### The Logistics

The objectives and specifications provided by the customer as ideal from their perspective brought their own set of challenges. The loading facility and equipment on site created a circumstance which required the driver to forward and re-

verse so as to allow the tele-handler fork trucks to pick-up and load the pipe.

The pipe also required a wash down prior to departure, all loads Geiger counted as per customer’s stipulation.

Unload was by crane, the total load removed with one lift.

Beattie Transport considered the task warranted an on-site Load Master. This appointment ensured the expedient and efficient loading of the pipe and that the overall job time frames set by the customer were in fact bettered.

### The Outcome

Our client endorsed our performance firstly by written acknowledgement to our staff and latterly by appointing Beattie Transport to undertake the movement of a further 27 loads.

## Sponsorships

In 2013, Beattie Transport supported a fundraising project of a young South-Australian to participate in a volunteering project in East Timor. Danika worked in the village of Oecussi alongside staff of the Royal Australasian Surgeons Academy who perform life-changing eye surgery. Moreover, she assisted with teaching First Aid to different community groups, including the police force, nurses and staff of hospitals and orphanages.

Beattie Transport support many sporting and community clubs with examples of this our sponsorship of Kailah Greenwell, who plays for the Contax Netball League Division, and our support of the East Fremantle Cricket Club, to name but a few.

We have also given a number of students and recent graduates the chance to do an internship at our company and we will continue to do so.





## BT Queensland's New Team

By Peter Macnee (State Manager Queensland)

The new Brisbane team:  
combined 100+ years in  
Transport and Business  
Development with a can-do  
and never-say-no approach

Beattie Transport has built a 'New Team' in Brisbane and Queensland.

Over the last three months a competently new management and operation support team have brought a 'can do' and a *never-say-no* approach to the Queensland operations and customers.

State Manager Peter Macnee, Operations Manager Matthew Snell and Operations Assistant Wayne Pallier have a combined 100+ years in Transport and Business Development. To meet staff, visitors, current major customers, expected growth and further development there is a focus on operational capabilities, safety and compliance.

In an effort to gain additional traction in the Queensland mining and

heavy industries a number of self audits have been completed to gain accreditation at the Tile Street transport depot. In February DHL compliance completed a further audit to highlight any risks/hazards or a non-conformance that may need addressing. The outcome was positive, which confirms that Beattie Transport is on the

right track to become one of the Queensland's preferred carriers.

With the new team in Queensland a number of previous customers are giving Beattie Transport the opportunity to quote on further work, including some of the big players in energy and resources.

«



The new QLD team: Matthew Snell, Peter Macnee and Wayne Pallier (from left to right)

## Upgrade: Equipment Availability in Translogix

By Todd Newmarch (Company Accountant)

Equipment availability is currently managed by an excel spreadsheet by the Operations Team which is reliant on each state updating in a timely manner.

What will change? When allocating equipment to jobs in the new Translogix system, operations will be required to enter a completion date. This will allocate the assigned equipment and make it unavailable

ble to be allocated during the period. The new system will display vehicle availability in a visual Gantt

chart (pictured below). We expect this upgrade to be available by the end of March.

«



## Western Australian Reflections

By John Dale (State Manager Western Australia)

As I take my feathered quill in hand to pen this literary master piece I reflect on the doom and gloom soothsayers.

Article upon article in the local newspaper and on the television, news broadcasts continue to predict the imminent downfall of the state and its economy. Especially the rise in the unemployment rate, which has been directly attributed to the downturn in the mining industry, this mining industry is also blamed for Perth being listed as the 13<sup>th</sup> most expensive city in the world. In this

very trying market environment we continue to offer Beattie Transport to the marketplace in a robust and pro-active manner, the stated CAN DO philosophy is applied to every opportunity offered.

And now for the serious stuff: Perth is currently listed as the 13<sup>th</sup> most expensive city in the world, my retort: shame, shame, shame!!!! We should aspire to be number 1.

Aerial ping pong is up and about, Foxy is a staunch Geelong Cat [proned to the odd discussion/wager] and

I am a hopeless Arsenal Gunner [the world game].

Cricket ?????????? Thank you England, let's pick a Protea.

Winter Olympics, what the hell is all that white stuff.

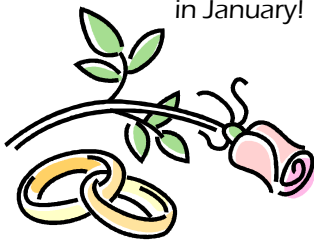
Oh by the way, Bailey has a little brother, we would like to congratulate Darren and Samantha on the birth of their second son "Tommy James", he is doing all the right things especially keeping mum and dad on their toes.

Sorry the eagle wants his feather back.

«

### Congratulations...

... to Shannon and Ross McAlpine on their wedding in January!



... to Cheryl and Steve Moore on their 35th wedding anniversary!



... to Samantha and Darren Fox on the birth of their baby boy!

### Beattie Transport in the Media

By Annie Broecker (Marketing Manager)

Beattie Transport has been portrayed in a number of media publications over the last few years.

Now we are taking it beyond print media: In December, ATN (Australasian Transport News) interviewed chairman Malcolm Beattie and CEO Phillip Mills in Adelaide about the

remarkable journey of the company and the video was published last month.

There is great interest in how Beattie Transport has managed to overcome challenging economic conditions over the years, and we are increasingly being invited by leading industry publications to share our

success story. This gives us great opportunities to get the name Beattie Transport out there and to promote our business in specific market sectors.

To watch the ATN video or for news articles featuring Beattie Transport, visit our website section News & Media—Publications. «

"We are increasingly being invited by leading industry publications to share our success story."

## Continuous Improvement

### Some recent examples

At Beattie Transport, we continuously strive towards improving the way we do things. In 2014, this can be seen particularly in the area of IT. Here are some examples of what is new this year:

#### New website

A team achievement—IT and marketing worked together with staff across the company to create a comprehensive and user-friendly website that places us at the top of the list of new and existing customers.

Good search engine results are crucial, especially for new customers. Search engine optimisation (SEO) is a continuous process, and only an up-to-date website is of value to visitors. Therefore, we will continue to innovate our online appearance, for example with the following services.

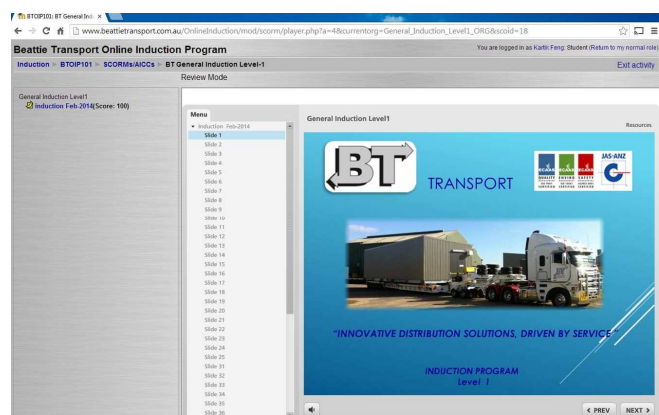
#### Online Induction Portal

The new online induction portal is now up and running. The new portal is more user-friendly and focused on the learning experience of the user. It uses the online learning environment Moodle as a platform, which is managed internally. This makes it easy for staff to keep the training material up to date. New staff will need to create an account, enrol in the program 'BT General Induction Level 1' and read through the learning re-

sources, answer assessment questions and finally print their certificate.

#### Customer, employee and contractor login

These areas are still in development. One of the objectives of these functions is to grant instant, 24/7 access to information such as PODs, invoices or job bookings and progress. Moreover, a number of operations tasks will be facilitated with an online platform, particularly regarding documentation from different depots. «



New Online Induction Portal

## New to the Executive Team: Todd Newmarch

### Adelaide-based Company Accountant



Todd joined Beattie Transport as Company Accountant in October 2013.

He previously spent 6 years as Commercial Manager at Toll Priority, where he was responsible for the Financial & Admin team.

Prior to that, Todd worked in the UK at Sky Television in their supply chain division.

Todd is a Fellow Member of the Institute of Public Accountants and has also completed an MBA at the University of Adelaide. «



## Health & Wellbeing Corner

### Does Moderate Drinking Benefit Your Health?



There is a wide-spread notion that low- to moderate-level alcohol consumption can benefit your health. So wide-spread, you might even hear your GP recommending you to have a glass of red wine with dinner. But is it true—are there health benefits to alcohol consumption?

The National Drug Research Institute at Curtin University in WA concludes that it is *possibly true*, but it remains a very controversial issue.

Not too long ago, most alcohol researchers would believe that low to moder-

ate drinking could protect us against certain medical conditions such as heart diseases, strokes or type 2 diabetes. However, the WA researchers found significant errors in those previous studies that made the findings highly questionable.

How much is too much? According to current drinking guidelines, more than 2 standard drinks a day put you at risk of lifetime harm.

So anything below 2 standard drinks a day could possibly benefit your

health, some scientists believe; it could even make you live longer.

Does this mean that non-drinkers should consider changing their habits? The World Health Organisation answers this question with a resounding no. Even low levels of alcohol consumption can elevate your risk of certain diseases, while the positive health effects are questionable.

A good advice is to drink moderately for your enjoyment, but not because someone tells you it's good for you.

«

Source: ABC Health & Wellbeing,

20.02.2014.

For the full article go to <http://www.abc.net.au/health/features/stories/2014/02/20/3948645.htm>

Please be reminded that BT is a drug and alcohol free workplace!

## A Positive Outlook

By Steve Moore (Strategic Partnership Manager)

The overall perception of Australian business generally at this point in time could only be described as very quiet; some would say bleak.

Recent reports of shut downs on top of many major companies having scaled back operations over the past twelve months does present a relatively dismal image.

Despite this recent tightening up of the economy Beattie Transport continues to make headway in the Resources and Mining sector.

As we endeavour to deliver superior service to an increasing number of customers our reputation is being continually bolstered.

Our quoting on a wide range of projects across

various industry types continues to expand.

Beattie customers include manufacturers of buildings, desalination plants, structural steel and switch-rooms along with International Freight Forwarders importing all manner of machinery and equipment.

This spread of business types has meant we have been able to keep our extensive fleet gainfully operating.

While activity is certainly reduced I believe there are many projects that will come to fruition in time.

There are indications of a start to a recovery in the global economy; the signs are certainly there overseas and this improvement should continue to flow onto Australia.

Commodity prices are starting to rise and the government will soon be able to implement taxation adjustments to hopefully entice the major resource companies to 'take the brakes off'.

With the depth and diversity of our customer base Beattie Transport is well poised to stay at the forefront of transport and logistics providers as we move forward.

As businesses ramp up production we will be working alongside our partners and customers to assist their efforts to not only remain profitable but to again be able to grow.

Things will be tight for a little longer but I do believe the light at end of the tunnel is getting bigger.

«

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.com.au

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At Beattie Transport, we provide Australia-wide innovative distribution solutions. Specialised in heavy haulage, over-dimensional transport, road train services and hot shot deliveries, we also offer rail and sea freight handling and general freight services, as well as transport-related services such as logistical support, project management, storage and warehousing.

With depots and offices in South Australia (Adelaide), Queensland (Brisbane), Western Australia (Perth) and the Northern Territory (Darwin) and a national network of strategic partners, Beattie Transport services all Australian states and territories.

Mining industry transport, transportable building transport, pipeline transport, truck transport and drilling rig shifts are a few examples of our daily business. In addition to over four decades of transport industry experience and a can do culture, we have the following accreditations: ISO14001, ISO9001, AS/NZS4801, CSG Level 1 and Bechtel A+.

No job is too big or too small!

Contact us today to discuss your logistical requirements:

[www.beattietransport.com.au](http://www.beattietransport.com.au)

### Thank You & Congratulations

In October/November 2013 we held a customer survey and participants went into the draw to win a \$50 eftpos gift card. Congratulations to our winners Natalie and the LewCo team from Adelaide, Rodger from Brisbane, Chris from Perth and Trina from Sydney!



## 45 Years of Innovative Distribution Solutions, Driven by Service

It all started with a fledgling single-vehicle operator in Adelaide back in 1969. Today, Beattie Transport has grown into a specialist in end to end logistics supply. To learn more about our company, services and capabilities visit our website!

